Advertising Rate Card

Michele Gedney
Advertising Director
845-809-5584
ads@highlandscurrent.org

The Highlands Current
161 Main St.
Cold Spring, NY 10516
The Highlands Current is a weekly newspaper and daily website that covers Cold Spring, Garrison, Nelsonville, Philipstown and Beacon, New York, five communities along the Hudson River in the area of the Hudson Valley known as the Highlands. Founded in 2010, Highlands Current Inc. (formerly Philipstown.Info) is a nonprofit corporation funded by advertising, donations from readers and grants.

Our print edition has:
- 4,200 copies distributed each week
  - 110 drop locations, including five indoor racks and 10 outdoor boxes at high-traffic locations such as Foodtown in Cold Spring and Key Food in Beacon
  - 450 copies sent by mail

Our website, highlandscurrent.org, each month receives more than:
- 24,000 visitors
- 73,000 page views

Source: Google Analytics, June 2018

We also have:
- 450 opt-in subscribers to email newsletter
- 6,100 Facebook followers
- 900 Twitter followers

“The Current was able to provide what we needed: print ads to promote our kids’ camps and our season schedule and online ads to sell tickets.”
~ Rick Zolzer, Hudson Valley Renegades

“The latest advertisement I put in The Highlands Current for my book, Lament Of An Expat, resulted in 10 sales over the weekend. This doesn’t surprise me because every time I advertise in The Current, people always stop by the store to see what else I have that is new. Thanks for being such a good conduit for my business.”
~ Leonora Burton, The Country Goose
Awards

**33 New York Press Association awards** since 2013 for coverage of local news, breaking news, sports, features, local government and the arts and use of social media, use of video, graphic illustration, art photography and multi-advertiser pages

**15 National Newspaper Association** awards since 2016 for reporting and advertising design.

Market Profile

**COLD SPRING/NELSONVILLE/PHILIPSTOWN (10516)**

- Total population: 5,486
- Males 2,853 (52), females 2,633 (48)
- Median age: 47
- Total adults: 4,312
- High school degree: 97 percent
- College degree: 49 percent
- Total housing units: 2,502
- Median home value: $443,200
- Median household income: $93,750
- Mean household income: $120,525

**GARRISON (10524)**

- Total population: 4,421
- Males: 2,159 (49), females 2,262 (52)
- Median age: 46
- Total adults: 3,462
- High school degree: 96 percent
- College degree: 49 percent
- Total housing units: 1,812
- Median home value: $453,700
- Median household income: $115,833
- Mean household income: $166,844

**BEACON (12508)**

- Total population: 19,604
- Males 10,072 (51), females 9,532 (49)
- Median age: 41
- Total adults: 16,191
- High school degree: 90 percent
- College degree: 32 percent
- Total housing units: 7,933
- Median home value: $243,600
- Median household income: $68,693
- Mean household income: $87,900

Source: American Community Survey, U.S. Census Bureau, 2016

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"Patrons of the Philipstown Depot Theatre count on The Current for advertising upcoming shows and events on a weekly basis!"

~ Amy Dul, The Depot Theatre

"Including Poughkeepsie Day School print ads in The Highlands Current supports our word-of-mouth marketing because families who are excited to have their children enrolled at Poughkeepsie Day School can use the ads to spark conversation."

~ Andrea Tufts, Poughkeepsie Day School
Open Print Advertising Rates

**Full page printable area**

10.25” x 12.875”

**Black & White**

<table>
<thead>
<tr>
<th>Size</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Page</td>
<td>495</td>
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<tr>
<td>1/2 Page</td>
<td>244</td>
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<tr>
<td>1/4 Page</td>
<td>120</td>
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<tr>
<td>1/8 Page</td>
<td>60</td>
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<tr>
<td>1/16 Page</td>
<td>30</td>
</tr>
<tr>
<td>Business Card</td>
<td>25</td>
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</table>

**Full Color**

<table>
<thead>
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<th>Size</th>
<th>Rate</th>
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</thead>
<tbody>
<tr>
<td>Full Page</td>
<td>$640</td>
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<tr>
<td>1/2 Page</td>
<td>315</td>
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<tr>
<td>1/4 Page</td>
<td>155</td>
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<tr>
<td>1/8 Page</td>
<td>78</td>
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<tr>
<td>1/16 Page</td>
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<tr>
<td>Business Card</td>
<td>27</td>
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<tr>
<td>Front Page Banner</td>
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**Discounts**

<table>
<thead>
<tr>
<th>Length</th>
<th>Discount</th>
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<tbody>
<tr>
<td>4 Weeks</td>
<td>5%</td>
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<tr>
<td>8 Weeks</td>
<td>10%</td>
</tr>
<tr>
<td>26 Weeks</td>
<td>15%</td>
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<tr>
<td>1 Year</td>
<td>20%</td>
</tr>
<tr>
<td>Legal Notices</td>
<td>20%</td>
</tr>
</tbody>
</table>

**Art requirements:**

PDF or jpeg (300 dpi) format

**Email to:**

ads@highlandscurrent.com

**Advertising deadline:**

Tuesday morning

**Questions:**

Call 845-809-5584

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Prepay for four 1/8 page or larger ads and we’ll design the ad for you. ($100 value)
Print Ad Specifications

Questions: Call 845-809-5584  
ads@highlandscurrent.org
Open Online Advertising Rates

All ads are guaranteed at least 5,000 displays per month. A total of three ads may rotate in any position. All ads may be hyperlinked.

- **Masthead banner, run of site**
  468x60 pixels
  $100 monthly

- **Front page center plus interior**
  300x250 pixels
  $100 monthly

- **Lower banner, run of site**
  468x60 pixels
  $50 monthly

- **Interior page right, position 1**
  300x250 pixels
  $75 monthly

- **Interior page right, position 2**
  300x250 pixels
  $75 monthly

Print/online package = $475 (regularly $580)

- 4 quarter-page color print ads
- Masthead banner or 300x250 (run of site) x 4 weeks
Online ads at highlandscurrent.com

Questions: Call 845-809-5584
ads@highlandscurrent.org
The only print advertising Hudson Beach Glass does is with the The Highlands Current because we have found it to be the only print advertising worth doing in the Hudson Valley. We have been advertising with the paper since it began and have consistently seen a return on our money.”

~ John Gilvey, Hudson Beach Glass

Market comparison

<table>
<thead>
<tr>
<th>Tabloids</th>
<th>¼ page B&amp;W</th>
<th>¼ page color</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Highlands Current</td>
<td>$120</td>
<td>$155</td>
</tr>
<tr>
<td>Putnam County News &amp; Recorder</td>
<td>$189</td>
<td>$339</td>
</tr>
<tr>
<td>Putnam County Times</td>
<td>$200</td>
<td>$300</td>
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<tr>
<td>Putnam County Examiner</td>
<td>$220</td>
<td>$330</td>
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<td>Beacon Free Press</td>
<td>$200</td>
<td>$300</td>
</tr>
<tr>
<td>PennySaver (Zones 4/5A)</td>
<td>$257</td>
<td>$257</td>
</tr>
</tbody>
</table>

Print/online package = $475
(regularly $580)
- 4 quarter-page color print ads
- Masthead banner or 300x250 (run of site) x 4 weeks

Join our longtime advertisers: Artisan Wine Shop, Beacon Fine Art Printing, Buster Levi Gallery, C&E Paint Supply, Cold Spring Farmers’ Market, Cold Spring Physical Therapy, Darman Construction, Downing Film Center, Dr. K Car Service, Fresh Company, Frugal Gardener, Gergely Pediatrics, Highland Studio, Houlihan Lawrence, Hudson Beach Glass, Hudson Valley Auctioneers, Magazzino Italian Art, Paramount Hudson Valley, Philipstown Depot Theatre, Philipstown Recreation, Pidala Oil, Putnam History Museum, Robert McCaffrey Realty, Southern Dutchess Eye Care, Towne Crier Cafe